



Presenters

J. Arbuckle is Assistant Professor of Sociology at Iowa State University. His research and extension activities focus on improving the social and environmental performance of agriculture. Areas of interest include farm succession, non-operator landownership, and agri-environmental policy and practice. He is co-director of the Iowa Farm and Rural Life Poll.

Dave Baker is a Farm Transition Specialist with the Beginning Farmer Center at Iowa State University. He conducts programs and works directly with farm families.

John R. Baker is the Attorney for Iowa Concern Hotline. He is a founder of the International Farm Transition Network. He created the Farm On project, the Beginning Farmer Center, the Farm Savvy succession and the Ag Link seminar. He and Professor Andrew Errington co-founded the FARMTRANSFERS international research project.

Robert Bernstein is co-director of Land For Good, a New Hampshire based nonprofit that specializes in farm access, tenure and transfer. Bob has a background in housing, construction and economic development. He lives and farms in Antrim, NH.

Andrew Branan serves as Executive Director of the North Carolina Farm Transition Network, where he develops and delivers educational programs targeted at farmers, landowners and their professional advisors related to decisions that keep land in agriculture for the next generation. He is a member of the bars of North Carolina and Virginia.

Traci Bruckner is the Assistant Director for the Rural Policy Program at Center for Rural Affairs based in Nebraska. Traci works on federal agriculture policy with a focus on family farm issues, conservation, beginning farmers and ranchers and value-added agriculture. Traci serves on USDA's Beginning Farmer and Rancher Advisory Committee.

Scott Buchanan is a partner in the firm of Buchanan, Bibler, Gabor and Meis, practicing in civil litigation, municipal law and general practice. Scott was a council for Iowa's first municipal wind farm (2.25 MW-1997). He regularly reviews wind easement agreements on behalf of landowners and negotiates for improved terms with wind developers.

Tom Buman founded Agren, Inc. with a love for both agriculture and the environment. Fourteen years with the NRCS helped him recognize the need for creative solutions to critical problems. At Agren, Tom fosters a can-do attitude that inspires innovative results for all clients.

Derek Christianson owns and operates Brix Bounty Farm, on land rented from the Dominican Sisters of Hope, in Dartmouth, Massachusetts. Brix Bounty builds local food security through

the production of nutrient dense foods and community education. Emphasizing soil health, our work focuses on the relationship between soil, diet, and health.

Nevin Cohen is on the faculty at The New School in NYC. He is an expert in environmental planning who has worked on issues of business and the environment for more than 20 years as a policy analyst, planner, and business advisor. He is interested in urban and peri-urban agriculture and land use.

Peter Coughler is the Succession Planning and Business Agreements Program Lead with the Ontario Ministry of Agriculture, Food and Rural Affairs based in Brighton, Ontario, Canada. Peter has a variety of work experiences including teaching, management and operating a farm.

Sharon M. Danes, Professor, University of Minnesota has authored over 160 research articles, book chapters, and outreach publications emphasizing family/business interface, including for farm, resort, and rural hotel and restaurant family businesses. She has received over \$1,000,000 in grants; most recently NSF. She is an author of the Sustainable Family Business Theory.

Dania Davey is a staff attorney with the Land Loss Prevention Project in Durham, NC. LLPP's mission is to provide legal support and assistance to all financially distressed and limited resource farmers and landowners in North Carolina. Dania works on estate planning issues with farm clients.

Sharon A. DeVaney is Professor Emeritus at Purdue University, Department of Consumer Sciences and Retailing. She is the author of the web site, Who Will Get Grandpa's Farm: Communicating about Farm Transfer and five other web sites relating to retirement planning and estate planning.

Larry Dixon is a consultant working out of South Hadley, MA. He has worked with socially disadvantaged domestic and international populations on agriculture and food security issues for 18 years.

Mike Duffy is the Director of the Iowa State Beginning Farmer Center. He serves as the Chair and Director for the Graduate Program in Sustainable Agriculture. He is an Extension Economist in farm management. His research activities include farm transition, farm profitability, small farms, soil conservation, integrated pest management, bio-energy sources and sustainable agriculture.

Mark Falcone is a Deputy Director with USDA's Farm Service Agency in Washington, DC, and oversees the Secretary's Advisory Committee on Beginning Farmers and Ranchers. He began his career with the Farmers Home Administration in New England in 1975. Mark was raised on a dairy farm in Bethany, Connecticut.

Frank Falen is an attorney and Senior Partner of Budd-Falen Law Offices, L.L.C located in Cheyenne, Wyoming. Before establishing the law firm with his wife, Frank served as Chief Administrative Officer for the Washington Cattlemen's Association in Ellensburg, Washington.

Wyatt Fraas, Center for Rural Affairs. Wyatt has lead CRA projects on beginning farmers, sustainable ag practices, alternative markets, and community-based economic development. Wyatt has advised beginning farmers/ranchers on land access, financing and production/marketing practices for fifteen years. CRA pioneered land matching programs with Land Link in 1991.

Jess Gilbert is Professor, Department of Rural Sociology, University of Wisconsin, Madison. He teaches the sociology and history of agriculture, and studies U. S. land tenure and agricultural policy, especially during the New Deal. He recently co-directed the Center for Minority Land and Community Security, an effort based at Tuskegee University in partnership with community-based organizations around the country.

Dave Goeller is the Deputy Director of the North Central Risk Management Education Center at the University of Nebraska. As an Agricultural Economist, Dave has focused his Extension and educational efforts in the field of Farm and Ranch Financial Management specializing in the area of Farm Business Succession and Estate Planning.

Marsha A. Goetting is a Professor and Extension Family Economics Specialist at Montana State University-Bozeman. During 2008 presented 80 estate planning workshops reaching over 2,000 Montanans. She has also authored 75 fact sheets and bulletins and has received national, regional, and state awards for her estate planning programs.

Neil Hamilton is the Dwight D. Opperman Chair of Law and Professor of Law & Director, Agricultural Law Center at Drake University (IA) where he focuses on agricultural law, land use, legislation, food and the law, and environmental regulation of agriculture. He has authored several publications on legal issues for farmers.

Gary A. Hachfeld, Extension Educator, Agricultural Business Management University of Minnesota Extension. Gary has been a Professor at the University of MN Extension for 37 years. His programmatic areas include: farm transition/estate planning, commodity marketing, federal crop insurance, government programs, program evaluation and reporting.

Debra Heleba outreach professional at the University of Vermont Extension, has worked with new and beginning farmers for more than a decade on programs like the Women's Agricultural Network, Land Link Vermont, and the regional Transferring the Farm program. She recently completed an M.S. program focusing on family farm succession.

Chandra Hinton is a graduate student in the Department of Rural Sociology at the University of Wisconsin/Madison.

Janie Hipp is the National Program Leader for USDA's Economic and Community Systems, providing national leadership to the Risk Management Education, Trade Adjustment Assistance, and Farm Financial Management programs. An attorney, Janie was Assistant Professor of Agricultural Law at the University of Arkansas. She served on the USDA Secretary's Advisory Committee on Beginning Farmers and Ranchers.

Ferd Hoefner is the policy director of the National Sustainable Agriculture Coalition, a national sustainable agriculture policy advocacy nonprofit. Ferd was instrumental in several Farm Bill provisions, including the Beginning Farmer and Rancher Development Program. He served for 6 years on the USDA Advisory Committee on Beginning Farmers and Ranchers.

Savi Horne is the executive director of Land Loss Prevention Project in Durham NC.

Douglas Jackson-Smith is an Associate Professor of Sociology at Utah State University. His research focuses on the dynamics and impacts of changes in agriculture and rural land use in the United States. He recently completed a major national study of the impacts of local policies on farming in urbanizing areas.

Jen Johnson works for The Nature Conservancy as the Ranching Legacy Fellow, a position which focuses on rancher relations and grasslands conservation in Colorado. She is a fifth-generation rancher from eastern Colorado and attended Princeton University, where she wrote her senior thesis on multigenerational ranch women in the Great Plains.

Rodney Jones is an Agricultural Economics specialist with Oklahoma State University serving the Northwest District of Oklahoma. He works on Extension programs and applied research that pertain to issues that are relevant for Southern Plains agriculture. His passion for the past several years has been in the area of Farm Family Business Transitions.

Robert Karp is an independent consultant and social entrepreneur and is the former Executive Director of Practical Farmers of Iowa. Robert is piloting an innovative program that links organic or sustainable farmers with social investors in order to facilitate access to farmland as well as its preservation and regeneration.

Virginia Kasinki is responsible for community-based initiatives offered by Glynwood Center including the *Keep Farming* Program. *Keep Farming* is designed to help communities identify the many ways in which agriculture contributes to their wellbeing, generate broader support for local farmers and develop action strategies tailored to local resources and situations.

Ellie Kastanopolous is the executive director of Equity Trust, a small, national nonprofit organization focused on changing how people think about property and values. ET helps communities to gain ownership interests in their food, land, and housing. Ellie specializes ground leases and easements that incorporate affordability provisions.

Julie Keller is a Ph.D. student in the Department of Rural Sociology and the Department of Sociology at the University of Wisconsin-Madison. Her research interests include farmland preservation, rural gender issues, and immigrant Latino/a farm labor.

Darwin Kelsey is Executive Director of the Cuyahoga Valley Countryside Conservancy, a nonprofit organization supporting community based food systems across Northeast Ohio. The Conservancy was established in 1999 to help develop and implement a program for rehabilitating and leasing 20+ farms in Cuyahoga Valley National Park, near Cleveland, Ohio.

David Kimmel grew up in New Jersey and, pursuing an interest in food and agriculture, has over time worked on a farm in his hometown, for the non-profit Hartford Food System, and now with the State Agriculture Development Committee (SADC), the state agency that coordinates New Jersey's Farmland Preservation, Right to Farm, and Farm Link Programs.

Reggie Knox has worked for twenty years on behalf of small farms and sustainable agriculture in the areas of policy advocacy, land use planning and farm business development. He currently serves as the Central Coast Coordinator for California FarmLink and works part time as an agriculture and land use consultant.

Robin Kohonowich coordinates the Sustainable Agriculture program at Central Carolina Community College in Pittsboro, NC.

Altfred Krusenbaum owns Krusen Grass Farms, LLC, a 340-acre grass farm in Southeast Wisconsin. The farm produces milk, meat and eggs. They graze 130 Dairy cows and their replacements as well as steers in an intensively managed pasture based system. Altfred and his family have a long-term lease from a land trust for this farm.

Karl Kupers is a co-founder of Shepherd's Grain, a coop of 33 producers in the Pacific northwest, all practicing no-till. Shepherd's Grain produces and markets flour made from wheat flour grown on member farms. Shepherd's Grain is certified by Food Alliance and its products are marketed as sustainable.

Matt Lobley is a Senior Research Fellow and Assistant Director of the Centre for Rural Policy Research, University of Exeter. He has a background in geography and economics. Matt co-directs a collaborative international project (FARMTRANSFERS) exploring farm succession and retirement in a range of different social, economic and political contexts.

Gary Matteson works for the trade organization of the Farm Credit System in Washington, DC as Vice President, Young, Beginning, Small Farmer Programs and Outreach. A former agricultural entrepreneur, Matteson has served on the board of directors of his local Farm Credit lending cooperative. Gary also serves on the board of the Boston Flower Exchange.

Matthew Meals is a first generation farmer. He owns and operates a 136-acre crop farm in PA. Matt He graduated from SUNY in Agricultural Business Management. Matt has been involved with Farm Bureau since 2005, and was elected to his county's board of directors. Matt is the Chair of the Young Farmer and Rancher Committee and represents them on the Pennsylvania State Board.

Landi McFarland grew up as the 6th generation family farmer where her ancestors homesteaded near Ellston, Iowa. Landi co-owns and operates Hoover Angus Farm, a purebred operation consisting of 400 cows. She has done estate and business planning with her grandparents and parents in order to successfully transfer the family business from one generation to the next.

Denise O'Brien has been an organic farmer and farm activist for over 30 years. During that time Denise became interested in agriculture policy that promotes the family farm. In the 1990's she launched the Women, Food and Agriculture Network -- an organization that supports women in farming.

Robert Parsons is an extension farm business specialist in Vermont and has led a multi-state farm transfer/business transition education program that has reached more than 1,100 participants. Bob knows firsthand the challenges of farm transfers from his own family farm in Pennsylvania and working on farm management issues through his career.

Gary Peterson is on the staff of Agriculture and Land Based Training Association (ALBA) in Salinas, California.

Winton Pitcoff is a communications consultant to the FarmLASTS Project. He is also Director of Extension for the Northeast Organic Farming Association/Massachusetts and farms with his family in Plainfield, MA.

Quint Redmond is co-owner of The TSR Group and has more that 15 years of professional experience in design, planning, natural resources and spatial technologies. Quint has a strong agricultural background which plays heavily in his innovative ideas for incorporating agriculture back into our modern communities.

Kathy Ruhf is co-director of Land For Good, a New England-based nonprofit that specializes in working lands access, tenure and succession. She works with clients, conducts educational events, and writes about these issues. Kathy is co-director of the FarmLASTS project. She served for six years on the USDA Advisory Committee on Beginning Farmers and Ranchers.

Mike Sands is the Environmental Team Leader, Prairie Crossing in Gryslake, IL. Mike provides leadership in the design and management of natural resources and farmlands in an innovative conservation community. Executive Director of the Liberty Prairie Foundation whose programs focus on the integration of economically thriving farms and high quality natural areas into vibrant working landscapes.

Steve Schwartz has served as founding Executive Director of California FarmLink since 1998. He has presented on succession planning and innovative farm financing. Schwartz is the lead author of the "Farmers' Guide to Securing Land" and "Lessons in Farm Transfer Policy." Steve is Vice President of the International Farm Transition Network.

William M. "Bill" Sheets is Assistant VP for Gift Planning in the Division of Advancement and Strategic Initiatives at Colorado State University. Bill has been involved in creating companies, real estate management, appraisal and brokering, and consulting to private industry and governments concerning resource management. He is the past president of the National Agricultural Alumni Development Association.

Charles R. Steiner is an Assistant Professor of Agribusiness at the University of Wisconsin-Platteville. His appointment is 100% teaching with courses in Agribusiness, Sales, Cooperatives, Farm Management, and Quantitative Methods. His research interests include experiential

education, agricultural entrepreneurship, and the scholarship of teaching and learning in agribusiness.

Karen Stettler is the program director for the Farm Beginnings Program at the Land Stewardship Project in Lewiston, MN. Farm Beginnings provides training and hands-on learning opportunities in the form of classroom sessions, farm tours and mentorships. It is a yearlong training and support effort.

G. W. (Steve) Stevenson is a senior scientist emeritus with the Center for Integrated Agricultural Systems at the University of Wisconsin-Madison. His current research focuses on business models for mid-scale food supply chains and beginning farmer/rancher issues. Steve has raised cattle on his 4th generation family farm in southwest Wisconsin.

Ron Stewart is the director of Boulder County (CO) Parks and Open Space which owns or oversees almost 94,000 acres of open space. Much of this land is leased to farmers.

John Stulp has been the Commissioner of the Colorado Department of Agriculture since 2006. John is active in the Western Association of State Departments of Agriculture. He and his family operate a dryland wheat farm and cattle ranch in Southeastern Colorado. He holds undergraduate and doctoral degrees in veterinary medicine from CSU.

Jennifer Taylor works at the UW-Madison Center for Integrated Agricultural Systems on pasture-based farming projects. She co-coordinates the Wisconsin School for Beginning Dairy and Livestock Farmers, a training program taught at seven locations. Jennifer studied ruminant nutrition as a graduate student, and operated her own small pasture-based dairy farm business.

Bob Wagner has worked in the field of farmland protection since 1981, playing an active role in the promotion and development of state and local farmland protection strategies and programs throughout the country. Bob holds a Bachelor of Arts degree in Biology from Bucknell University and a Masters of Science in Natural Resources Planning from the University of Vermont.

Chris West has been with CCALT since 2000 and its Executive Director since 2006. Chris has worked with landowners on more than 200 conservation easements in that time. CCALT now protects more than 325,000 acres of productive agricultural land across Colorado with conservation easements.

Robert Wilson is the managing member of Miller Farms LLC, which raises Angus beef and farms specialty foods. He is the Director of Stepping Stone to Excellence, which provided tutorial services in Florida to 500 children in 2009, and also the chairman of Community In Action, Inc, a nonprofit agency.

Alex Wylie has worked for the Vermont Land Trust as the Agricultural Director for the past 16 years. Alex oversees farm projects through funding, policy development, assisting with stewardship decisions, and helping lead VLT's new Farmland Access Initiative. Before coming to work in conservation she owned and operated a dairy farm for fifteen years.